# STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

## MONTHLY FINANCIAL REPORTING FORM

1

Submitted on 10/30/2003 9:52:50 AM

1.	FOR THE MONTH ENDING:	September 30, 2003					
2.	Name:	DEDICATED DENTAL SYSTEMS, INC.					
3.	File Number:(Enter last three digits) 933-0	244					
4.	Date Incorporated or Organized:	July 7, 1985					
5.	Date Licensed as a HCSP:	See Attached					
6.	Date Federally Qualified as a HCSP:	N/A					
7.	Date Commenced Operation:	1988					
8.	Mailing Address:	3990 Ming Avenue, Bakersfield, CA 93309					
9.	Address of Main Administrative Office:	3990 Ming Avenue, Bakersfield, CA 93309					
10.	Telephone Number:	(661) 397-5513					
11.	HCSP's ID Number:	77-0078333					
12.	Principal Location of Books and Records:	3990 Ming Avenue, Bakersfield, CA 93309					
	Plan Contact Person and Phone Number:	David Stanfield, (949) 567-3151					
14.	Financial Reporting Contact Person and Phone Number:	Robert Hill, (310) 765-2470					
15.	President:*	David Stanfield					
16.	Secretary:*	Thomas Gibbon					
17.	Chief Financial Officer:*	Robert Hill					
18.	Other Officers:*	David Spence, Chief Operating Officer					
19.							
20.							
21.							
22.	Directors:*	David Stanfield					
23.		Robert Hill					
24.							
25.							
26.							
27.							
28.							
29.							
30.							
31.							
	deposes and says that they are the officers of the said health care assets were the absolute property of the said health care service and that these financial statements, together with related exhibit full and true statement of all the assets and liabilities and of the	rice plan noted on line 2, being duly sworn, each for himself or herself, e service plan, and that, for the reporting period stated above, all of the herein plan, free and clear from any liens or claims thereon, except as herein stated, ts, schedules and explanations therein contained, annexed or referred to, is a condition and affairs of the said health care service plan as of the reporting in for the period reported, according to the best of their information, knowledge					
32.	President	signavid stannenired (please type for valid signature)					
33.	Secretary	signomecroppired (please type for valid signature)					
34.	Chief Financial Officer	ន់ខ្លួនរថយាខាមquired (please type for valid signature)					
		officers and directors who did not occupy the indicated position in the previous					
	statement.  If this is a revised filing, check here and complete question 4 on						
35.	Page 2:	- *					
36.	6. If all dollar amounts are reported in thousands (000), check here						

Check My Work.

# STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

## MONTHLY FINANCIAL REPORTING FORM

## SUPPLEMENTAL INFORMATION

ı				1
	1.	Are footnote disclosures attached with this filing?	Yes	
ı		Is the attached reporting form filed on a consolidated or combined basis? If "Yes", the plan is required to file consolidating or combining schedules.	No	
ı	3.	Is the plan required to file additional information (i.e. parent/affiliate financial statements, claims reports, etc.) that is required by the Department?	Yes	
	4.	If this is a revised reporting form, what is/are the reason(s) for the revision?		

## REPORT #1 ---- PART A: ASSETS

1	2
CHIDDENIT ACCETC.	Current Period
CURRENT ASSETS:  1. Cash and Cash Equivalents	2,095,48
Cash and Cash Equivalents     Short-Term Investments	2,073,40
Premiums Receivable - Net	18,66
Interest Receivable	10,00
Shared Risk Receivables - Net	
Other Health Care Receivables - Net	1,747,04
7. Prepaid Expenses	87,38
Secured Affiliate Receivables - Current	······
Unsecured Affiliate Receivables - Current	247,79
10. Aggregate Write-Ins for Current Assets	211,39
11. TOTAL CURRENT ASSETS (Items 1 to 10)	4,407,76
OMETER A GORDO	
OTHER ASSETS:	50.00
12. Restricted Assets	50,00
13. Long-Term Investments	50.54
Intangible Assets and Goodwill - Net     Secured Affiliate Receivables - Long-Term	58,54
16. Unsecured Affiliate Receivables - Past Due	
17. Aggregate Write-Ins for Other Assets	11,52
18. TOTAL OTHER ASSETS (Items 12 to 18)	120,06
,	
PROPERTY AND EQUIPMENT	
<ol><li>Land, Building and Improvements</li></ol>	
20. Furniture and Equipment - Net	435,72
21. Computer Equipment - Net	13,69
22. Leasehold Improvements -Net	656,82
23. Construction in Progress	
24. Software Development Costs	
25. Aggregate Write-Ins for Other Equipment	
26. TOTAL PROPERTY AND EQUIPMENT (Items	19 to 25) 1,106,24
27. TOTAL ASSETS	5,634,07
DETAILS OF WRITE-INS AGGREGATED AT ITEM 10 1001. Supplies Inventory 1002.	FOR CURRENT ASSETS 211,39
1003.	
1004.	
1098. Summary of remaining write-ins for Item 10 from	overflow page
1099. TOTALS (Items 1001 thru 1004 plus 1098)	211,39
DETAILS OF WRITE-INS AGGREGATED AT ITEM 17	FOD OTHER ASSETS
1701. Deposits	11,52
1701. Deposits 1702.	11,02
1703.	
1704.	
1798. Summary of remaining write-ins for Item 17 from	overflow page
1799. TOTALS (Items 1701 thru 1704 plus 1798)	11,52
DETAILS OF WRITE-INS AGGREGATED AT ITEM 25 2501.	
2502.	
2302.	
2503.	
2503.	
	overflow page

## REPORT #1 ---- PART B: LIABILITIES AND NET WORTH

	1	2	3	4
			Current Period	
			Non-	
CURRENT LIABIL	ITIES:	Contracting	Contracting	Total
	Accounts Payable	227.277	XXX	227,277
	ation Payable	0	XXX	0
	ns Payable (Reported)	1,110		1,110
	red But Not Reported Claims	18,360		18,360
	Claims Payable (Reported)	0		0
	Incurred But Not Reported Claims	0		0
	Medical Liability	0		0
	rned Premiums	480,165	XXX	480,165
	and Notes Payable	0	XXX	0
	ints Due To Affiliates - Current	0	XXX	0
	egate Write-Ins for Current Liabilities	576,720	0	576,720
	AL CURRENT LIABILITIES (Items 1 to 11)	1,303,632	0	1,303,632
OTHER LIABILITI		1,505,052	- U	1,505,052
	s and Notes Payable (Not Subordinated)	0	XXX	0
	and Notes Payable (Subordinated)	0	XXX	0
	ned Subordinated Interest Payable	0	XXX	0
	ints Due To Affiliates - Long Term	0	XXX	0
	egate Write-Ins for Other Liabilities	0	XXX	0
	AL OTHER LIABILITIES (Items 13 to 18)	0	XXX	0
	AL LIABILITIES	1,303,632	0	1,303,632
NET WORTH	AL LIABILITIES	1,303,032	0	1,303,032
	non Stock	XXX	XXX	25 202
	rred Stock	XXX	XXX	35,292
				260.002
	in Surplus	XXX	XXX	360,083
	ibuted Capital	XXX	XXX	0
	ned Earnings (Deficit)/Fund Balance	XXX	XXX	3,935,066
	egate Write-Ins for Other Net Worth Items	XXX	XXX	0
	AL NET WORTH (Items 20 to 25)	XXX	XXX	4,330,441
27. TOTA	AL LIABILITIES AND NET WORTH	XXX	XXX	5,634,073
DETAILS OF WRIT	TE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA	BILITIES		
1101. Accru	ned Payroll and Related	521,087		521,087
1102. Ассп	ed Liabilities	55,633		55,633
1103.				0
1104.				0
1198. Sumr	nary of remaining write-ins for Item 11 from overflow page			0
1199. TOTA	ALS (Items 1101 thru 1104 plus 1198)	576,720	0	576,720
DETAILS OF WIDE	TE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI	I PETEC		
	E-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI	LITTES	XXX	0
1701. 1702.			XXX	0
				0
1703.			XXX	0
1704.	6		XXX	0
	nary of remaining write-ins for Item 17 from overflow page		XXX	0
1799. TOTA	ALS (Items 1701 thru 1704 plus 1798)	0	XXX	0
	TE-INS AGGREGATED AT ITEM 25 FOR OTHER NET V			
2501.		XXX	XXX	
2502.		XXX	XXX	
2503.		XXX	XXX	
2504.		XXX	XXX	
2598. Sumr	nary of remaining write-ins for Item 25 from overflow page	XXX	XXX	
2070. Build	F-8-			

REPORT #2: REVENUE, EXPENSES AND NET WORTH

		1	2
		Current Period	Year-To-Date
REVENUI		101.161	2 192 221
1.	Premiums (Commercial)	191,161	2,182,221
2.	Capitation	70,233	481,975
3.	Co-payments, COB, Subrogation	102,176	748,292
4.	Title XVIII - Medicare	0	(
5.	Title XIX - Medicaid	733,001	7,877,206
6.	Fee-For-Service	755,001	7,877,200
7. 8.	Point-Of-Service (POS)	0	
8. 9.	Interest  Risk Pool Revenue	0	
10.	Aggregate Write-Ins for Other Revenues  TOTAL REVENUE (Issue 1 to 10)	1,946 1,098,517	118,144 11,407,838
EXPENSE	TOTAL REVENUE (Items 1 to 10)	1,096,317	11,407,636
	and Hospital		
12.	Inpatient Services - Capitated	0	(
13.	Inpatient Services - Capitated  Inpatient Services - Per Diem	0	
14.	Inpatient Services - Fee For-Service/Case Rate	0	
15.	Primary Professional Services - Capitated	21,955	160,947
16.	Primary Professional Services - Non-Capitated	549,359	5,056,214
17.	Other Medical Professional Services - Capitated	0	3,030,21
18.	Other Medical Professional Services - Non-Capitated	117,611	1,191,557
19.	Non-Contracted Emergency Room and Out-of-Area Expense, not including POS	0	1,171,337
20.	POS Out-Of-Network Expense	0	
21.	Pharmacy Expense - Capitated	0	(
22.	Pharmacy Expense - Fee-for-Service	0	(
23.	Aggregate Write-Ins for Other Medical and Hospital Expenses	333,707	2,831,778
24.	TOTAL MEDICAL AND HOSPITAL (Items 12 to 23)	1,022,632	9,240,496
Adminis		, ,	, ,
25.	Compensation	41,600	338,638
26.	Interest Expense	0	(
27.	Occupancy, Depreciation and Amortization	13,091	116,729
28.	Management Fees	0	C
29.	Marketing	0	(
30.	Affiliate Administration Services	0	C
31.	Aggregate Write-Ins for Other Administration	27,256	333,765
32.	TOTAL ADMINISTRATION (Items 25 to 31)	81,947	789,132
33.	TOTAL EXPENSES	1,104,579	10,029,628
34.	INCOME (LOSS)	-6,062	1,378,210
35.	Extraordinary Item	0	(
36.	Provision for Taxes	-3,000	593,000
37.	NET INCOME (LOSS)	-3,062	785,210
NET WOR			
38.	Net Worth Beginning of Period	4,336,503	3,649,125
39.	Audit Adjustments	0	(
40.	Increase (Decrease) in Common Stock	0	(
41.	Increase (Decrease) in Preferred Stock	0	(
42.	Increase (Decrease) in Paid in Surplus	0	(
43.	Increase (Decrease) in Contributed Capital	-3,000	593,000
44.	Increase (Decrease) in Retained Earnings:	0	
45.	Net Income (Loss)	-3,062	785,210
46.	Dividends to Stockholders	0	-696,894
47.	Aggregate Write-Ins for Changes in Retained Earnings	0	(
48.	Aggregate Write-Ins for Changes in Other Net Worth Items	0	
49.	NET WORTH END OF PERIOD (Items 38 to 48)	4,330,441	4,330,441

REPORT #2: REVENUE, EXPENSES AND NET WORTH

	1	2	3
		Current Period	Year-to-Date
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 10 FOR OTHER REVENUES	Current r criod	Tear to Bate
1001.	Other Specialty Program Revenue	1,946	118,144
1002.	Outer Speciality 1 Togram Nevenide	1,7 10	110,11
1002.			
1004.			
1004.			
1006.			
1098.	Summary of remaining write-ins for Item 10 from overflow page		
1099.	TOTALS (Items 1001 thru 1006 plus 1098)	1,946	118,144
			•
	OF WRITE-INS AGGREGATED AT ITEM 23 FOR OTHER MEDICAL AND HOSPITAL EXI		
2301.	Dental Supplies & Lab	105,265	979,48
2302.	Marketing	19,769	164,27
2303.	Practice G & A	144,436	1,124,31
2304.	Occupancy, Depreciation, & Amortization	64,237	563,70
2305.			
2306.			
2398.	Summary of remaining write-ins for Item 23 from overflow page		
2399.	TOTALS (Items 2301 thru 2306 plus 2398)	333,707	2,831,77
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 31 FOR OTHER ADMINISTRATIVE EXPENSES		
3101.	HMO G & A	24,522	252,74
3102.	HMO Bad Debt	2,734	19,53
3103.	Other Income & Expense	0	61,480
3104.			
3105.			
3106.			
3198.	Summary of remaining write-ins for Item 31 from overflow page		
3199.	TOTALS (Items 3101 thru 3106 plus 3198)	27,256	333,76
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 47 FOR CHANGES IN RETAINED EARNINGS		
4701.			
4702.			
4703.			
4704.			
4705.			
4706.			
4798.	Summary of remaining write-ins for Item 47 from overflow page		
4799.	TOTALS (Items 4701 thru 4706 plus 4798)	0	(
	OF WRITE-INS AGGREGATED AT ITEM 48 FOR CHANGES OF OTHER NET WORTH IT		
4802.			
4803.			
4804.			
4805.			
4806.			
4898.	Summary of remaining write-ins for Item 48 from overflow page		
4899.	TOTALS (Items 4801 thru 4806 plus 4898)	0	(

## REPORT #3: STATEMENT OF CASH FLOWS

	1	2	3
		Current Period	Year-to-Date
CASH FLO	W PROVIDED BY OPERATING ACTIVITIES	• • • • • • •	
1.	Group/Individual Premiums/Capitation	268,328	
2.	Fee-For-Service	871,810	8,005,524
3.	Title XVIII - Medicare Premiums	0	0
4.	Title XIX - Medicaid Premiums	0	0
5.	Investment and Other Revenues	1,946	118,144
6.	Co-Payments, COB and Subrogation	102,176	
7.	Medical and Hospital Expenses	-903,257	-9,686,408
8.	Administration Expenses	-79,662	-1,030,713
9.	Federal Income Taxes Paid	0	0
10.	Interest Paid	0	0
11.	NET CASH PROVIDED BY OPERATING ACTIVITIES	261,341	817,017
CASH FLO	W PROVIDED BY INVESTING ACTIVITIES		
12.	Proceeds from Restricted Cash and Other Assets	0	0
13.	Proceeds from Investments	0	0
14.	Proceeds for Sales of Property, Plant and Equipment	0	0
15.	Payments for Restricted Cash and Other Assets	0	0
16.	Payments for Investments	0	0
17.	Payments for Property, Plant and Equipment	-10,804	-112,534
18.	NET CASH PROVIDED BY INVESTING ACTIVITIES	-10,804	-112,534
CASH FLO	W PROVIDED BY FINANCING ACTIVITIES:		-
19.	Proceeds from Paid in Capital or Issuance of Stock	0	0
20.	Loan Proceeds from Non-Affiliates	0	0
21.	Loan Proceeds from Affiliates	0	0
22.	Principal Payments on Loans from Non-Affiliates	0	0
23.	Principal Payments on Loans from Affiliates	0	0
24.	Dividends Paid	0	-696,894
25.	Aggregate Write-Ins for Cash Provided by Financing Activities	-3,000	593,000
26.	NET CASH PROVIDED BY FINANCING ACTIVITIES	-3,000	-103,894
27.	NET INCREASE (DECREASE) IN CASH (Items 11, 18 & 26)	247,537	600,589
28.	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE MONTH	1,847,945	
29.	CASH AND CASH EQUIVALENTS AT THE END OF THE MONTH	2,095,482	2,095,482
	JATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITI		2,055,102
30.	Net Income	-3,062	785,210
Adjustme	nts to Reconcile Net Income to Net Cash Provided by Operating Activities		
31.	Depreciation and Amortization	11,953	112,646
32.	Decrease (Increase) in Receivables	144,088	-43,671
33.	Decrease (Increase) in Prepaid Expenses	-371	40,396
34.	Decrease (Increase) in Affiliate Receivables	73,961	-12,811
35.	Increase (Decrease) in Accounts Payable	16,935	1,769
36.	Increase (Decrease) in Claims Payable and Shared Risk Pool	-1.142	-7,456
37.	Increase (Decrease) in Unearned Premium	1,655	-780
38.	Aggregate Write-Ins for Adjustments to Net Income	17,324	-58,286
39.	TOTAL ADJUSTMENTS (Items 31 through 38)	264,403	31,807
40.	NET CASH PROVIDED BY OPERATING ACTIVITIES	261,341	817,017
40.	(Item 30 adjusted by Item 39 must agree to Item 11)	201,541	017,017
DETAILS	F WRITE-INS AGGREGATED AT ITEM 25 FOR CASH FLOW PROVIDED BY FINA	ANCING ACTIVI	TIFS
	ı	-3,000	I
2501.	Donated Capital	-3,000	593,000
2502. 2503.			
2598.	Summary of remaining write-ins for Item 25 from overflow page		
	TOTALS (Items 2501 thru 2503 plus 2598)	-3,000	593,000
DETAILS	F WRITE-INS AGGREGATED AT ITEM 38 FOR ADJUSTMENTS TO NET INCOMI		273,000
	1		0 421
3801.	Decrease (Increase) in Supplies Inventories	1,610	8,431
3802.	Increase (Decrease) in Accrued Liabilities	12,518	
3803.	Increase (Decrease) in Accrued Payroll	3,196	
3898.	Summary of remaining write-ins for Item 38 from overflow page	0	21,234
3899.	TOTALS (Items 3801 thru 3803 plus 3898)	17,324	-58,286

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## REPORT #4: ENROLLMENT AND UTILIZATION TABLE

### TOTAL ENROLLMENT

TOTAL ENROLLMENT											
1	2	3	4	5	6	Total Member Ambulatory Encounters for Period			10	11	12
					Cumulative						1
					Enrollee				Total Patient	Annualized	Average
	Total Enrollees At End of		Terminations During		Months for	7	8	9	Days	Hospital	Length of
Source of Enrollment	Previous Period	Period	Period	Period	Period	Physicians	Non-Physicians	Total	Incurred	Days/1000	Stay
1. Group (Commercial)	13,301	181	372	13,110	150,259			0		0	Į.
2. Medicare Risk				0				0			1
3. Medi-Cal Risk				0				0			ı
4. Individual	18,690	428	525	18,593	170,813			0		0	
5. Point of Service				0				0			
6. Aggregate write-ins for Other	0	0	0	0	0	0	0	0	0		
7. Total Membership	31,991	609	897	31,703	321,072	0	0	0	0	0	
DETAILS OF WRITE-INS AGGRE	GATED AT ITEM 6 FOR	OTHER SOURCES OF	F ENROLLMENT								
601. Small Group				0				0			
602. Healthy Families				0				0			
603. AIM				0				0			
604. Medicare Cost				0				0			
605. ASO				0		N/A	N/A	N/A	N/A	N/A	N/A
606. PPO				0				0			1
607.				0				0			
608.				0				0			
609.				0				0			1
610.				0				0			
611.				0				0			ı
612.				0				0			ı
Summary of remaining write-ins for				^				0			
698. Item 6 from overflow page				0				0			
Totals (lines 601 through 612 plus 699, 698) (Line 6 above)	0	0	0	0	0	0	0	0	0		
0,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ı	ı	ı	· ·	0	Ü	Ü	Ü	Ü		

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## NOTES TO FINANCIAL STATEMENTS

For the period ended September 30, 2003 (dollars in thousands)

4. 1. Business Description

## 6. Organization

7

2.

8. Dedicated Dental Systems, Inc. (the "Company"), a wholly owned subsidiary of InterDent Service
9. Corporation ("Parent"), formerly Gentle Dental Service Corporation, was formed in 1985 as a licensed
10. health maintenance organization under the California Knox-Keene Health Care Service Plan Act of
11. 1975 (the "Knox-Keene Act"). The Company delivers managed dental care services through its dental
12. practice offices to enrolled individuals, subscriber groups, individuals covered by State of California
13. Denti-Cal program, and individuals covered under fee for service plans. All of the Company's
14. operations serve the Bakersfield, California, region. On July 31, 1998, Parent, a wholly owned
15. subsidiary of InterDent, Inc., acquired all of the outstanding stock of the Company.

16.

## 17. 2. Summary of Significant Accounting Policies

18 19

## (a) Business and Regulatory Environment

20

21. The Company is licensed by the Department of Managed Health Care (the "DMHC"). The DMHC
22. requires the Company to maintain a minimum tangible net equity balance. At September 30, 2003,
23. the minimum balance required was calculated at approximately \$58. In addition, the DMHC
24. requires the Company to maintain a minimum deposit of \$50 pursuant to the Knox-Keene Act.
25. The deposit is comprised of a certificate of deposit held by a trustee and is included in the
26. accompanying balance sheets as other restricted assets. Interest earned on the funds accrues
27. to the Company and is not restricted as to use.

28

## (b) Revenue Recognition and Health Care Services

29.

31. Prepaid dental care premiums from enrolled groups and individuals are reported as revenue
32. in the month in which enrollees are entitled to receive dental care. Premiums received prior to such
33. period are recorded as unearned premium revenue until earned.

34. 35.

35. Fees for services and other revenues consist primarily of net patient service revenue (net patient 36. revenue). Net patient revenue represents revenue reported at the estimated net realizable amounts 37. from patients, third-party payors and others for services rendered, net of contractual adjustments.
38. Such revenues are recognized as services are performed. The Company records its estimated liability 39. for services provided by other parties based on historical information.

39 40

## (c) Cash and Cash Equivalents

ł2.

For purposes of the statements of cash flows, cash and cash equivalents include cash on hand and interest-bearing deposits with original or remaining maturities of three months or less when purchased.

45 46

## (d) Accounts Receivable

17.

48. Accounts receivable principally represent receivables from patients and insurance carriers for dental
49. services provided at established billing rates, less allowances and discounts for patients covered
50. by third-party payor contracts. Payments under these programs are primarily based on
51. predetermined rates. In addition, a provision for doubtful accounts is provided based upon
52. expected collections and is included in medical and hospital and practice general and administrative
53. expenses. These contractual allowances, discounts and allowance for doubtful accounts are
54. deducted from accounts receivable in the accompanying balance sheets. The discounts and
55. allowances are determined based upon historical realization rates, the current economic environment
56. and the age of accounts. Change in estimated collection rates are recorded as a change in estimate
57. in the period the change is made.

58.

59. Continued on tab "Sheet 1")

	1								
	OVERFLOW PAGE FOR WRITE-INS								
1. 2.	Report #3: Statement of Cash Flows (Di	rect Method):							
3.									
	Line #3898: Change in deposits Line #3898: Change in goodwill	\$0 Current \$0 Current	\$400 Year-to-Date \$20,834 Year-to-Date						
6.	Line #3070. Change in goodwin	φυ Current	\$20,034 Tear-to-Date						
7.	T	<b>40.</b> G	<b>#21.224. **</b>						
8. 9.	Total to Line #3898 on Report #3	\$0 Current	\$21,234 Year-to-Date						
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11.									
12. 13.									
14.									
15.									
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## KNOX-KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1300.84.06 AND 1300.84.2

	PURSUANT TO SECTIONS 1300.84.06 AND 1300.84.2								
			1			2			
1.	Net Equity				\$	4,330,441			
2.	Add: Subordinated Debt				\$	0			
3.	Less: Receivables from officers, directors, and affiliates				\$	247,794			
4.	Intangibles				\$	58,546			
5.	Tangible Net Equity (TNE)				\$	4,024,101			
6.	Required Tangible Net Equity (See Below)				\$	58,193			
7.	TNE Excess (Deficiency)				\$	3,965,908			
			Full Service Plans			Specialized Plan			
A.	Minimum TNE Requirement	\$	1,000,000	Minimum TNE Requirement	\$	50,000			
В.	REVENUES:								
8.	2% of the first \$150 million of annualized premium revenues	\$		2% of the first \$7.5 million of annualized premium revenue	\$	58,193			
	Plus			Plus					
9.	1% of annualized premium revenues in excess of \$150 million	\$		1% of annualized premium revenue in excess of \$7.5 million	\$	0			
10.	Total	\$	0	Total	\$	58,193			
	HEALTHCARE EXPENDITURES:  8% of the first \$150 million of annualized health care expenditures, except those paid			8% of the first \$7.5 million of annualized health care expenditures, except those paid					
	on a capitated or managed hospital basis.  Plus	\$		on a capitated or managed hospital basis.  Plus	\$	0			
12.	4% of annualized health care expenditures in excess of \$150 million except those paid on a capitated or managed hospital payment basis.	\$		4% of annualized health care expenditures in excess of \$7.5 million except those paid on a capitated or managed hospital payment basis.	\$	0			
	Plus			Plus					
13.	4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$		4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$	45,110			
14.	Total	\$	0	Total	\$	45,110			
15.	Required "TNE" - Greater of "A" "B" or "C	'\$		Required "TNE" - Greater of "A" "B" or "C"	\$	58,193			

## KNOX -KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1374.64

## POINT OF SERVICE (POS) "ADJUSTED" TANGIBLE NET EQUITY CALCULATION

Calculation of Tangible Net Equity and required Tangible Net Equity in accordance with Section 1374.64:

	1
1. Net Equity	\$ 4,330,441
2. Add: Subordinated Debt	\$
3. Less: Receivables from officers, directors, and affiliates	\$
4. Intangibles	\$
5. Tangible Net Equity (TNE)	\$ 4,330,441
6. Required Tangible Net Equity (From Line 18 below)	\$
7. TNE Excess (Deficiency)	\$ 4,330,441
ADJUSTED REQUIRED MINIMUM TANGIBLE NET EQUIT  I. Plan is required to have and maintain TNE as required by Ru	
8. Minimum TNE as calculated under Rule 1300.76 (a)(1) or (2)	\$
9. 10% of annualized health care expenditures for out-of-network service for point-of-service enrollees	\$
10. Add lines 8 and 9	\$ 0
II. Plan is required to have and maintain TNE as required by Ru <u>PART A</u>	le 1300.76 (a)(3):
11. Minimum TNE as recalculated to exclude annualized healthcare expenditures for out-of-network services for point-of-service enrollees (attach worksheet Page 15)	\$
12. 10% of annualized health care expenditures for out-of-network services for point-of-service enrollees	\$
13. Add lines 11 and 12	\$ 0

## POS WORKSHEET FOR ADJUSTED TANGIBLE NET EQUITY CALCULATION

		1 Full Service	2 Specialized
		<u>Plans</u>	<u>Plans</u>
1.	Health care expenditures for period	\$	\$
	Less:		
2.	Capitated or managed hospital payment basis expenditures		
3.	Health care expenditures for out-of-network services for point-of-service enrollees		
4.	Result	0	0
5.	Annualized		
6.	Reduce to maximum of \$150 million		
7.	Multiply by 8%	\$0	\$ 0
	Plus		
8.	Annualized health care expenditures except those paid on a capitated or managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$	\$
9.	Line 8 less \$150 million		
10.	Multiply by 4%	\$ 0	\$ 0
	Plus		
11.	Annualized hospital expenditures paid on a managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$	\$
12.	Multiply by 4%	\$ 0	\$ 0
13.	Total	\$0	\$ 0

## STATEMENT AS OF 9-30-2003 OF 933-0244 DEDICATED DENTAL SYSTEMS, INC. $\overline{\text{NOTES TO FINANCIAL STATEMENTS}}$

(dollars in thousands) (Continued)

#### (e) Supplies Inventory

Supplies consist primarily of disposable dental supplies and instruments stored at the dental practices. Supplies are stated at the lower of cost (first-in, first-out basis) or market (net realizable value).

#### (f) Equipment and Leasehold Improvements

Equipment and leasehold improvements are stated at cost; replacements and major improvements are capitalized, while repairs and maintenance are charged to expense as incurred. Equipment is depreciated using the straight-line method over the estimated useful lives of the assets, typically ranging from three to 15 years. Leasehold improvements are amortized using the straight-line method over the shorter of the useful life or the term of the lease.

#### (g) Goodwill

In July 2001, the FASB issued Statements of Financial Accounting No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"), effective for the Company in the first quarter of 2002. SFAS 142 requires companies to stop amortizing goodwill and certain intangible assets with an indefinite useful life. Instead, goodwill and intangible assets deemed to have an indefinite useful life are subject to an annual review for impairment. The Company performed the required impairment tests of goodwill as of January 1, 2002, as the goodwill is determined to have an indefinite life. No impairment was recorded during 2002 as a result of adopting SFAS 142. Also, the Company did not record amortization on its goodwill during 2002 or through September 30, 2003.

On June 30, 2003, the Company closed one of its offices. The amount of goodwill written off in June 2003 for this closed office was \$20,834 (\$25,000 original goodwill cost less \$4,166 accumulated goodwill amortization).

#### (h) Long-Lived Assets

In August 2001, the FASB issued Statement of Financial Accounting Standard No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS 144"). SFAS 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This Statement supersedes SFAS 121, and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual, and Infrequently Occurring Events and Transactions," for the disposal of a segment of a business. The provisions of this statement were effective on January 1, 2002. The adoption of SFAS 144 did not have a significant impact on the Company's financial position or results of operations and no impairment of long-lived assets was recorded during the nine months ended September 30, 2003.

## (i) Fair Value of Financial Instruments

The Company's balance sheets include the following financial instruments: cash and cash equivalents, certificates of deposit, receivables, and accounts payable. The Company considers the carrying amounts of current assets and liabilities in the financial statements to approximate the fair value for these financial instruments because of the relatively short period of time between origination of the instruments and their expected realization.

## (j) Concentrations of Credit Risk

Financial instruments which potentially subject the Company to concentrations of credit risk consist primarily of premiums receivable. Concentrations of credit risk with respect to receivables are limited due to the large number of individuals and employer groups comprising the Company's customer base.

(Continued on "Sheet 2")

## STATEMENT AS OF 9-30-2003 OF 933-0244 DEDICATED DENTAL SYSTEMS, INC. NOTES TO FINANCIAL STATEMENTS

(dollars in thousands) (Continued)

## (k) Income Taxes

The Company does not file separate federal, state and local tax returns as they are filed with the tax returns of Parent. According to a tax sharing agreement with Parent, no income taxes payab the consolidated tax returns is allocated to or payable by the Company (see Note 7).

## (I) Professional Liability Insurance

The Company maintains claims-made basis professional liability insurance coverage of \$5,000 pe incident and \$5,000 in the aggregate on an annual basis. Claims-made coverage covers only those reported during the policy period. The Company expects to renew its existing policies and to be continue to obtain coverage in future years.

## (m) Claims Payable

Claims payable, included in other current liabilities, include amounts billed and not paid and an incurred for unbilled services ("IBNR") by dental care providers at the balance sheet date. At S 2003, the IBNR reserve estimate was \$18.

## (n) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accept United States requires management to make estimates and assumptions that affect the reported  $\alpha$  of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financi statements. Estimates also affect the reported amounts of revenues and expenses during the reported accounts. Actual results could differ from these estimates.

(Continued on "Sheet 3")

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# STATEMENT AS OF 9-30-2003 OF 933-0244 DEDICATED DENTAL SYSTEMS, INC. NOTES TO FINANCIAL STATEMENTS (dollars in thousands) (Continued)

#### (3) Equipment and Leasehold Improvements

The following table summarizes the components of equipment and leasehold improvements at September 30, 2003:

Equipment	\$1,463
Leasehold improvements	942
	\$2,405
Less accumulated depreciation and amortization	(1,299)
	\$1,106

### (4) Commitments and Contingencies

The Company leases office space and equipment for its corporate and dental practice offices under various noncancelable operating leases. Future minimum lease payments due at September 30, 2003, including those with related parties as outlined in Note 6, are summarized as follows:

2003	\$103
2004	415
2005	411
2006	380
2007	322
hereafter	329
	\$1,960

Rental expense, including equipment month-to-month rentals, totaled \$407 for the nine months ended September 30, 2003.

#### (5) Employee Benefits

The Company participates in the InterDent, Inc. defined contribution plan in accordance with Section 401 (k) of the Internal Revenue Code. The plan covers substantially all employees of the Company. Contributions to the plan by the Company are discretionary. There were no Company contributions to the plan during the nine months ended September 30, 2003.

#### (6) Related Party Transactions

Parent receivable at September 30, 2003 was \$248.

Several professional associations ("P.A.'s") affiliated with Parent provide dental care services to certain Company enrolled groups. The Company paid \$209 in capitation payments to the P.A.'s for dental care services provided to enrollees of its insured groups during the nine months ended September 30, 2003.

The Company continues to lease the following dental practice offices from Dental Practice Management ("DPM"), an entity owned by the Company's prior president:

	Location/
Clinic	California
Mountain View Family Dentistry	Arvin
Rosedale Dental Practice	Bakersfield
California Dental Center	Bakersfield
San Dimas Orthodontic Center	Bakersfield
Delano Family Dentistry	Delano

The leases require aggregate monthly payments of up to \$26 and expire at various dates through March 2010. Rental expense, aggregating \$230 for the nine months ended September 30, 2003, is included in Medical and Hospital under Occupancy, Depreciation, and Amortization.

Future minimum lease payments under lease agreements with DPM at September 30,2003 are summarized as follows:

2003	\$77
2004	307
2005	307
2006	307
2007	307
Thereafter	329
	\$1.634

## (7) Income Taxes

The Company is included as part of the consolidated returns of InterDent, Inc. During the nine months ended September 30, 2003, the Company recorded income tax expense of \$593 as if the Company were taxed as a C Corporation and was responsible for its federal and state income taxes on a stand-alone rather than a consolidated basis. However, under the Company's tax-sharing agreement with Parent, no income taxes payable under any federal, state, or local tax return of the consolidated group of which Parent is a member shall be allocated to or payable by the Company. As a result, the Company has recorded a capital contribution from Parent of \$593 for the nine months ended September 30, 2003.